Lowry – Penn Land Sale Request for Proposals (RFP)
RFP Questions & Answers

Are there surveys for the properties?
Neither the City nor the County have had the properties surveyed. You may be able to find technical information on the sites in the Phase 2 environmental reports.

Do I need to complete an application for each development area if I am applying for more than one development area?
Yes, as stated in the request for proposals, each development site will be reviewed independently of each other. You will need to submit proposals for each site.

How do I access my proposal's SharePoint folder?
You should have received a link via email from Jamie Radel to access your link. If you didn't receive a link or the link is not working, please contact her at Jamie.radel@minneapolismn.gov. She will ensure you can access the RFP application folder and uploading documents into the folders.

Why did you extend the RFP deadline?
It is not usual for the City and/or County to extend land sale requests for proposals. The goal of these processes to receive proposals from a broad range of applicants that are complete, well prepared, and thorough proposals.

RFP Updates
Three updates to the Request for Proposal documents were made since its release in late November 2024. Please see the most recent update, dated February 28, 2025, to access the most recent version.

1. **Site Plan & Concept Rendering Requirement:** The requirement to submit a site plan was omitted in the initial RFP release. Projects must submit a project site plan as part of their proposal. See Item 4 on Page 12 of the RFP document.

2. **Deadline Extension:** The deadline to respond to the RFP was extended to March 20, 2025, before 4:00 PM and timeline amended to reflect that change.

3. **Development Area 3, County-owned Right of Way**: Added information that developers proposing to use the County-owned right of way will need to negotiate an easement with Hennepin County Public Works should their project be selected. See page 6 of the RFP document.